

TRUSTED
ADVISORS

SPECIALIZED
EXPERTISE

SUCCESSFUL
OUTCOMES

HAVERFORD HEALTHCARE ADVISORS

Haverford Healthcare Advisors is a specialized financial consulting firm dedicated to providing transaction advisory and business valuation services to healthcare services companies.

Our professionals are national leaders and committed experts and have successfully completed hundreds of advisory projects involving healthcare services companies nationwide with valuations typically ranging from \$5 to \$250 million.

Founded in 1994, Haverford Healthcare Advisors has a long track record of exceptional success and an outstanding professional reputation built on trust, integrity and perseverance.

SERVICES PROVIDED

Transaction Advisory
Business Valuation
Outsourced Acquisition

INDUSTRY FOCUS

Healthcare Services Companies
Specialty Physician Practices



OUR TEAM

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HEALTHCARE SERVICES COMPANIES

- Clinical Laboratories
- Diagnostic Imaging Centers
- Ambulatory Surgery Centers
- Billing/Revenue Cycle Management Companies
- Radiation Treatment Centers
- Urgent Care Centers
- Dialysis Centers
- Skilled Nursing Facilities
- Assisted Living Facilities
- Vascular Access Centers
- Sleep Disorder Clinics
- Home Health Providers
- Autism Treatment Centers
- Physical Therapy Centers
- Other Healthcare Services Providers

SPECIALTY PHYSICIAN PRACTICES

Hospital-Based Physician Specialties

- Anesthesiology
- Radiology
- Pathology
- Emergency Medicine
- Hospital Medicine
- Neonatology

Office-Based Physician Specialties

- Cardiology
- Dermatology
- Ear, Nose and Throat
- Gastroenterology
- OB/GYN
- Ophthalmology
- Orthopedic
- Pain Management
- Primary Care/Multi-Specialty Practices
- Physiatry
- Urology
- Veterinary

Selected Recently Completed Transactions

PRW LABORATORIES
Charlottesville, VA

has been acquired by

VERSANT DIAGNOSTICS
Grapevine, TX

Haverford's Role:
Sellside Advisor

Advanced Heart Group
Chicago, IL

has been acquired by

HEART & VASCULAR PARTNERS
a portfolio company of
ASSURED HEALTHCARE PARTNERS*

Haverford's Role:
Sellside Advisor

GASTROLOGIX
A GI SPECIFIC GPO
Paoli, PA

has been acquired by

Specialty Networks
a portfolio company of
LINDEN

Haverford's Role:
Sellside Advisor

WESTERN OKLAHOMA ANESTHESIA CONSULTANTS
Elk City, OK

has been acquired by

National Partners in Healthcare
a portfolio company of
ASSURED HEALTHCARE PARTNERS*

Haverford's Role:
Sellside Advisor

CUMBERLAND ANESTHESIA ASSOCIATES, P.A.
Fayetteville, NC

has been acquired by

NAPA North American Partners in Anesthesia
a portfolio company of
AMERICAN SECURITIES

Haverford's Role:
Sellside Advisor

PATHOLOGY CONSULTANTS
specialized diagnostic services
Greenville, SC

has been acquired by

PathGroup Hydrex Capital Partners
a portfolio company of
PRITZKER PRIVATE CAPITAL

Haverford's Role:
Sellside Advisor

care advantage, inc.
A FAMILY OF CARE AND COMPASSION
Richmond, VA

a portfolio company of
SEARCHLIGHT

has acquired

My Home Companion

Haverford's Role:
Buyside Advisor

LAA
LEHIGH ANESTHESIA ASSOCIATES, P.C.
Allentown, PA

has been acquired by

EPX HEALTHCARE
owned by
ASHLAR CAPITAL

Haverford's Role:
Sellside Advisor

ECI Eastern Connecticut Imaging, P.C.
Manchester, CT

has been acquired by

JEFFERSON RADIOLOGY
an affiliate of **MEDNAX**
(NYSE: MD)

Haverford's Role:
Sellside Advisor

FRANCISCAN MISSIONARIES OF OUR LADY HEALTH SYSTEM
Baton Rouge, LA

has been acquired by

LabCorp
(NYSE: LH)

Haverford's Role:
Sellside Advisor

GASTROENTEROLOGY CONSULTANTS of San Antonio*
San Antonio, TX

has been acquired by

GI Alliance
a portfolio company of
Waud Capital

Haverford's Role:
Sellside Advisor

METROPOLITAN MEDICAL LABORATORY, PLC
Davenport, IA

has been acquired by

LabCorp
(NYSE: LH)

Haverford's Role:
Sellside Advisor

IMAGING CONSULTANTS OF FINDLAY, INC.
DIAGNOSTIC & INTERVENTIONAL RADIOLOGY SERVICES
Davenport, IA

has been acquired by

LucidHealth
a portfolio company of
EXCELLERE PARTNERS

Haverford's Role:
Sellside Advisor

Tejas Anesthesia
San Antonio, TX

has been acquired by

Envision HEALTHCARE
a portfolio company of
KKR

Haverford's Role:
Sellside Advisor

Allentown Anesthesia Associates, Inc.
Allentown, PA

has been acquired by

PhyMed PHYSICIAN GROUP
a portfolio company of
ONTARIO TEACHERS' PENSION PLAN

Haverford's Role:
Sellside Advisor

AURORA DIAGNOSTICS
Palm Beach Gardens, FL

has acquired

Cascade Pathology Services, Inc. and **Cascade Cytology Reference Laboratories, Inc.**

Haverford's Role:
Buyside Advisor

QuantumMedical
Salem, VA

has been acquired by

Medusind

Haverford's Role:
Sellside Advisor

Forte VETERINARY PARTNERS
Palm Beach Gardens, FL

has acquired

Silverthorn Animal Clinic

Haverford's Role:
Buyside Advisor

Medical Anesthesia Consultants, LLC
Florence, SC

has been acquired by

AMERICAN ANESTHESIOLOGY
a **MEDNAX** Company
(NYSE: MD)

Haverford's Role:
Sellside Advisor

The Clinical Lab Outreach Business of
Henry Mayo Newhall Hospital
and
UNITED WESTLABS
Valencia, CA

have been acquired by

LabCorp
(NYSE: LH)

Haverford's Role:
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H Haverford Healthcare Advisors
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Please Contact Us

We welcome the opportunity to discuss your situation. Let's connect to see how we can work together to help you and your business succeed.